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July 18, 2019

Mr. Jeff Bezos  
Chief Executive Officer, Amazon  
410 Terry Avenue North  
Seattle, WA 98109

RE: Cambria County, Pennsylvania's role in Amazon's future expansion.

Dear Mr. Bezos:

As a follow-up to my February letter inviting you to consider Cambria County, Pa., as an Amazon expansion location, I wanted you to be among the first to know of a powerful economic development tool that makes our county even more attractive to new businesses.

Pennsylvania recently designated up to 375 acres in Cambria County as a Keystone Opportunity Zone – meaning we now can offer substantial state and local tax incentives for companies interested in creating jobs in our area.

I assure you that here in western Pennsylvania, local and state officials will work tirelessly with you, in a positive and collaborative effort over the long term, should you wish to consider making an investment in our area. Unlike the rejection Amazon experienced in New York City, which I personally view as a travesty, here you will be welcome with open arms.

Keystone Opportunity Zones are a breakthrough idea that Business Facilities magazine calls the number one economic development strategy in the nation, and we are pleased to offer one to you and any other interested investors. KOZs reflect a true sense of partnership between state and local taxing bodies, school districts, economic development agencies and community-based organizations. More information on the benefits of a Pennsylvania KOZ can be found at <https://dced.pa.gov/business-assistance/keystone-opportunity-zones/>

Once again, I'm inviting you to examine and tour Cambria County, Pa., as a potential location for Amazon's expansion, large or small. I stand ready to work with you and elected officials from both parties to foster a win-win investment that benefits your company as well as the hardworking residents of our region.

If you desire additional information, please do not hesitate to contact me at (814) 472-8012.

Sincerely,

A handwritten signature in blue ink, appearing to read "Frank Burns".

Frank Burns, State Representative